



Below are questions about this month's sales meeting Learning Sprints you can ask during agent mentoring sessions. Choose the questions that are the most relevant for each individual. These inquiries will keep agents accountable and help them apply new ideas. Furthermore, you will show that agent growth and success are your priority.

Learning Sprint Questions

Gain the AI Advantage

- What parts of your real estate business would benefit from using AI?
- How comfortable are you with using or getting started with AI?

Thumbs Up! Use Text Messages to Convert Leads

- What are your top two communication methods to incubate leads?
- What takeaway from this training did you find most valuable?

Agent Mastermind: Business Tools

- Which tool(s) did you recommend during this exercise and why?
- Which tool(s) did you learn about that appeals to you for your business?

Monthly Goal Setting

- Are you on track to achieve your monthly goal(s)?
- How can we help you achieve your monthly goal(s)?

