



Below are questions about this month's sales meeting content you can ask during agent mentoring sessions. Choose the questions that are the most relevant for each individual. These inquiries will keep agents accountable and help them apply new ideas. Furthermore, you will show that agent growth and success are your priority.

General Questions

- What technologies are you currently using in your business?
- What challenges do you have when it comes to incorporating and utilizing technology in your day-to-day business?

Learning Sprint Questions

Gain the AI Advantage

- Have you had an opportunity to use ChatGPT yet?
 - If yes, what are some ways you have used it? What are your initial thoughts about using it for your business?
 - If not, what concerns or challenges do you have about using ChatGPT?

Tech Trends: Tools for Real Estate Success

- Are you using any of the technologies presented?
 - If yes, would you recommend them? Why or why not?
 - If not, which of the seven piqued your interest? Why? What can I do to help?

Cybersecurity

- Have you had any security challenges with the email server you are currently using? If so, what challenges?
- What types of questions are your clients asking you about the security of using online tools like DocuSign and ShowingTime?
- What concerns have your buyers had about closing process technology, such as wiring funds?

Agent Mastermind: Business Technology

- What aspect of the mastermind did you find of the most value?
- If we were to offer a workshop on technology, what topic(s) would you like to see included?

Monthly Goal Setting

- Are you on track to achieve your monthly goal(s)?
- How can we help you achieve your monthly goal(s)?