



# Agent Mentoring Questionnaire

Name \_\_\_\_\_

Do you have an annual income or production goal?

Yes, \$ \_\_\_\_\_

Are you on target to reach your goal?

- Yes
- No
- I don't know

No

- I am in the process of setting my goal.
- I need help setting my goal.

Do you have any personal goals? If so, please specify.

Please share a recent accomplishment you are proud of (personal or professional).

Do you need help with the following?

- |  |   |
|--|---|
| <input type="checkbox"/> Prospecting/Farming         | <input type="checkbox"/> Successful Open Houses     |
| <input type="checkbox"/> Seller/Listing Presentation | <input type="checkbox"/> Building a Database        |
| <input type="checkbox"/> CMA Preparation             | <input type="checkbox"/> Technology/Software        |
| <input type="checkbox"/> Buyer Presentation          | <input type="checkbox"/> MLS                        |
| <input type="checkbox"/> Marketing                   | <input type="checkbox"/> CRM Selection & Management |
| <input type="checkbox"/> Contracts                   | <input type="checkbox"/> Other _____                |
| <input type="checkbox"/> Negotiations                | <input type="checkbox"/> Other _____                |

Do you have any questions, comments, or ideas to share?