



Agent Mentoring Questionnaire

Name _____

Do you have an annual income or production goal?

Yes, \$ _____

Are you on target to reach your goal?

- Yes
- No
- I don't know

No

- I am in the process of setting my goal.
- I need help setting my goal.

Do you have any personal goals? If so, please specify.

Please share a recent accomplishment you are proud of (personal or professional).

Do you need help with the following?

- | | |
|--|---|
| <input type="checkbox"/> Prospecting/Farming | <input type="checkbox"/> Successful Open Houses |
| <input type="checkbox"/> Seller/Listing Presentation | <input type="checkbox"/> Building a Database |
| <input type="checkbox"/> CMA Preparation | <input type="checkbox"/> Technology/Software |
| <input type="checkbox"/> Buyer Presentation | <input type="checkbox"/> MLS |
| <input type="checkbox"/> Marketing | <input type="checkbox"/> CRM Selection & Management |
| <input type="checkbox"/> Contracts | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Negotiations | <input type="checkbox"/> Other _____ |

Do you have any questions, comments, or ideas to share?